



Home Builders
Association of
Tuscaloosa

Home Builders Licensure Board Continuing Education Course Registration Form

Earn 6 CE Credits

Thursday, October 1, 2026 | 8:30 a.m. until 3:00 p.m.

Course Information:

- 8:30 a.m. - 10:30 a.m. Simple Numbers Pricing Strategy (2 CE)
- 10:30 a.m. - 12:30 p.m. Simple Numbers Profitability Playbook (2 CE)
- 12:30 p.m. - 1:00 p.m. Lunch (provided)
- 1:00 p.m. - 3:00 p.m. HBAA Safety Essentials (2 CE)

Location: HBAT Office - 2009 Paul W. Bryant Drive; Tuscaloosa, AL 35401

These courses have been approved by the State of Alabama Home Builders Licensure Board for six (6) hours of continuing education credits.

Attendee Information

Name: _____

Home Builder Licensure Board #: _____ (Required for CE Credit)

Company Name: _____

Company Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Email: _____

Are you a member of the Home Builders Association of Tuscaloosa: YES / NO (Circle one)

Please note: The person attending this course must be the license holder or the Designated Qualifying Representative (DQR).

Payment Information

An invoice will be sent following a completed registration form. The non-refundable course fee must be paid in full by September 21, 2026. All registrations will be confirmed by email once payment is received.

Cost:	\$225 HBAT Member	\$250 Non-HBAT Member
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Send completed registration form to liz@tuscaloosahba.com.



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Continuing Education Course
Course Details

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Thursday, October 1 | 8:30 a.m. until 3:00 p.m.

Course Details

C-037 Simple Numbers Pricing Strategy & Market Inflation (2 hours)

Instructor: Brandon Gray

Contractors will learn key strategies to manage pricing and labor during continued inflation. Topics include: assessment of market conditions, current labor trends, common pricing errors, strategy for increases in labor costs, strategy for increases in material and subcontractor costs.

C-036 Simple Numbers Profitability Playbook for Construction Companies (2 hours)

Instructor: Brandon Gray

Contractors will learn the keys to run a profitable business and how to remain profitable while they grow.

C-085 HBAA Safety Essentials (2 hours)

Instructor: Andrew McDonald

This Jobsite Safety program provides a comprehensive compliance introduction to modern construction site safety. The content provides a concise and easy to follow description of the safety rules governing most residential construction jobsites. Topics include fall protection, tools and safety equipment, and electrical. The program provides easy application and explanations of the safety rules that govern construction (Subject Matter Specific).